

STAND BOOKING REQUEST



DATE	CONTRACT NUMBER
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Please fill out the following form with the required information and send it to Mr.Christoph Oepen, c.oepen@koelnmesse.de, Koelnmesse GmbH, Messeplatz 1, 50679 Cologne, Germany ,or Mr. Andres Randazzo, arandazzo@corferias.com International Business Department, Mrs. Alejandra Preciado, apreciado@corferias.com, Mr.Fernando Montoya fmontoya@corferias.com Commercial Department of CORFERIAS, Carrera 37 N° 24 - 67 Bogotá D.C.

This form should be duly signed by a legal representative of the company and sent via e-mail along with a photocopy of an official document showing the company's tax ID number and a passport copy of the legal representative who signed this document.

Relevant information given below will be included in the official catalog of the fair, the identification of national and international buyers and pre-enrollment to the business matchmaking once the respective contract hire has been signed.

For the purpose of taking part in Andina Pack 2019 which will take place in Bogota, D.C. / Colombia from 19-22 November 2019 and acting in the name of and representing the company, we hereby reserve our place, agreeing to the provisions contained in the Participation Regulations for this event and others set forth by the Fair Committe of Andina Pack.

Tax ID Number	Company name	Commercial acronym		
Address	City	ZIP-Code	Country	Telephone + / /
				Fax + / /
ISIC Code <small>(International Standard Industrial Classification of All Economic Activities, Rev.4, if applicable)</small>	Corporate e-mail		Website	

Legal Representative and Directors information

ID Number	Legal Representative Name	Position	Telephone	Cell phone	E-mail
ID Number	Directors' Full Name	Position	Telephone	Cell phone	E-mail
		General Manager			
		Sales Manager			

Contact person for the exhibition

ID Number	Full names	Position	Telephone	Cell phone	E-mail

Requires cornice installation (basic assembly) in the Stand <input type="checkbox"/> YES <input type="checkbox"/> NO If you selected YES , write the <i>name of the company that you would like to appear on the cornice of the stand</i>	Commercial Name of the Company for publication in the exhibitor's catalogue

Stand construction

Please indicate your preference of stand construction (**tick only one**)

Basic Assembly (standard shell scheme included in the rental price)

Premium standard shell schemes (price upon request)

Individual stand construction with own stand constructor

For this event we have booked the following exhibition areas

Hall	Level / Floor	Stand	Unit rate	amount sqm (m ²)	Sub Total	VAT (19%)	Total Rate

Notes:

II. CLASSIFICATION OF THE EXHIBITING COMPANY

Please identify the **Economic Activity** of your company

- | | | | |
|---|--|--|--|
| <input type="checkbox"/> AG Agricultural | <input type="checkbox"/> CY Wholesale Marketer | <input type="checkbox"/> FB Manufacturer | <input type="checkbox"/> SS Social Services |
| <input type="checkbox"/> AP Public Administration | <input type="checkbox"/> CN Retail Marketer | <input type="checkbox"/> IM Importer | <input type="checkbox"/> RE Representative |
| <input type="checkbox"/> CA Consultant | <input type="checkbox"/> DT Distributor | <input type="checkbox"/> PC Livestock | <input type="checkbox"/> Other (Specify) _____ |
| <input type="checkbox"/> CT Construction | <input type="checkbox"/> EX Exporter | <input type="checkbox"/> SR Services | |

Origin of the Company:

- | | |
|---|---|
| <input type="checkbox"/> National with Colombian Tax ID Number | <input type="checkbox"/> National Representation w/ Colombian Tax ID (Number) |
| <input type="checkbox"/> Multinational with Colombian Tax ID (Number) | <input type="checkbox"/> International with Foreign Tax ID |
| <input type="checkbox"/> Joint Participation w/Companies with Foreign Tax ID (Number) | |

Size of the company

- Microbusiness (fewer than 10 employees)
 Small (11 to 50 employees)
 Medium (51 to 200 employees)
 Large (more than 200 employees)
 Multinational

Type of company

- | | |
|--|---|
| <input type="checkbox"/> PR Private | <input type="checkbox"/> OI International Body |
| <input type="checkbox"/> EO Official Entity - Government | <input type="checkbox"/> EM Embassy |
| <input type="checkbox"/> GA Guild - Association | <input type="checkbox"/> CC Chamber of Commerce |

If your company belongs to a Guild - Association, please indicate which one.

III. PRODUCTS AND SERVICES

Main product segment/group

Mandatory field. Please mark the core product segment your company is mainly dealing with (**tick only one**). This information is required in order to allocate your company in the appropriate segment when categorizing the halls, catalogue and exhibitor search for Andina Pack 2019.

- | | | |
|---|--|--|
| <input type="checkbox"/> Food and beverages technology and processing | <input type="checkbox"/> Transformation, Printing and codification | <input type="checkbox"/> Raw material, supplies and finished package |
| <input type="checkbox"/> Pharma and cosmetics | <input type="checkbox"/> Materials handling | |

Are you participating with an international delegation?

- yes No

1. INDUSTRY-RELATED PROCESS TECHNOLOGY

1	Basic Food Technology (Machines and complete plants for milling, potato processing, edible fat and oil, starch and sugar)	2	Bakery Technology (Individual machines and complete plants for the production of special baked goods)	3	Sweets and Snack Technology (Individual machines, plant parts and complete plants for the production and processing of specific sweets and snacks)	4	Noodle (Pasta) Technology
5	Meat Processing Technology (Individual machines for the production/ processing of meat and sausage products as well as slaughterhouse equipment)	6	Fish Processing Technology (Individual machines and complete plants for fish processing)	7	Vegetable and Fruit Technology (Individual machines and complete plants for the production/processing of fruit and vegetable products)	8	Delicatessen and Convenience Food Technology (Individual machines and complete plants for the production of special delicatessen and convenience products)
9	Dairy Technology (Individual machines, equipment and complete plants for the preparation/ production of special dairy products)	10	Ice-Cream Technology	11	Beverage Technology (Individual machines, plant components and complete plants for the preparation/ production of special beverages)	12	Coffee, Tea, Tobacco Technology (processing machines)
13	Aroma, Essence and Spice Technology	14	Pet Food Technology (Machines and complete plants for the production of pet food)	15	Pharmaceutical Technology (individual machines, plant parts and complete plants for the production of pharmaceuticals)	16	Cosmetics Technology (individual machines, plant parts and complete plants for the production of cosmetics)

2. CROSS-INDUSTRY PROCESS TECHNOLOGY

17	Absorbing	18	Blanching	19	Briquetting/Pelletizing	20	Carbonating
21	Baking	22	Classifying	23	Coating	24	Concentrating
25	Centrifuging	26	Conching	27	Condensing	28	Cooking
29	Freeze	30	Crushing	31	Crushing/Grinding	32	Crystallizing
33	Cooling	34	Decanting	35	Dedusting	36	Deep-frying
37	Cutting	38	Dispersing	39	Dissolving	40	Distilling/Rectifying
41	Disinfecting	42	Drying	43	Emulsifying	44	Extracting
45	Dosing	46	Fermenting	47	Filtering	48	Flaking

49	Extruding	50	Foam breaking	51	Forming	52	Freeze-drying
53	Floating	54	Frying	55	Gassing	56	Granulating
57	Freezing	58	Heating	59	Homogenising	60	Injecting
61	Grinding	62	Kneading	63	Mixing	64	Pasteurising
65	Instantising	66	Pumping	67	Refining (removing raw material constituents)	68	Roasting
69	Peeling	70	Sedimenting	71	Separating	72	Sieving
73	Seasonings	74	Simmering/low-heat cooking	75	Smoking	76	Sorting
77	Sifting	78	Steaming	79	Sterilizing	80	Stirring
81	Spraying/Atomising	82	Sublimating	83	Suspending	84	Tableting
85	Straining	86	Toasting	87	Weighing	88	Absorbing
89	Tempering	90	Aeration	91	Agglomerating	92	other process and technology
3. FILLING AND PACKAGING TECHNOLOGY							
93	Filling and sealing machines for performed packages as cups, cans, casks, bottles, jars, tubes	94	Forming, filling and sealing machines for packages produced on the machine as bag-in-boxes, bags, square bottom bags, PET bottles (blow moulding, filling and sealing machines)	95	Carton-erecting, filling and sealing machines for packages or package blanks fed to the machine as Bag-in-boxes, bags, square bottom bags, folding boxes, sacks	96	Closing machines for unit packages (with closures or closing aids) as by corks, crown corks, screw-cap closures, clips, staples, adhesives, adhesive tapes
97	Wrapping machines for unit packages as blister skin, part wrapping, full wrapping, wrap-around	98	Tubular bags	99	Packaging machines with special equipment for the protection of the product	100	Machines for the assembling of multipack cartons
101	Multipack carton erecting machines	102	Wrapping machines for multipack cartons	103	Closing machines for multipack cartons	104	Machines for forming, dismantling and securing load units
105	Cleaning and tempering machines	106	Labelling machines	107	Decorating machines	108	Packaging material and component handling machines
109	Inspecting and checking machines	110	Sorting machines	111	Machines/Equipment for printing, coding, marking and embossing packages	112	Shrinking devices
113	Weighting technology	114	Machines for the production of packaging and packaging components	115	Tools and equipment to assist manual packaging	116	Machines and equipment for the finishing of packaging media
117	Additional machines and devices for the packaging process (Applicators for adding or sealing components to packaging e.g. tear tapes, pouring spouts or carrying handles; capping machines, equipment for adding product supplements and product information to packs, machines and equipment for subsequently pasteurizing and sterilizing packaged products)						
4. PACKAGING MATERIALS, PACKAGING, PACKAGING AIDS							
118	Packaging materials	119	Packaging	120	Packaging aids	121	Packaging services
5. AUTOMATION, DATA PROCESSING, CONTROLLING AND REGULATION TECHNOLOGY							
122	Automation systems	123	Automatic controls	124	Components for robots	125	Computer Integrated Manufacturing (CIM)
126	Data collection and processing (hard and software)	127	Identification systems for material flow and logistics (Auto ID systems, RFID etc.)	128	Image recognition and processing	129	Machine data acquisition and processing systems
130	Measured data acquisition and evaluation	131	Measurement, controlling and regulation systems	132	Operational control systems	133	Operational data acquisition and processing systems
134	Process analysis and process control systems	135	Production planning and control	136	Robots	137	Sensor measurement point solutions
138	Services for robotics	139	Software for the food processing industry	140	Sensors		
6. FOOD SAFETY, QUALITY MANAGEMENT							
141	Analysis, laboratory and measuring equipment	142	Hygiene technology				
7. OPERATING MATERIALS, MAINTENANCE SERVICE, ENVIRONMENTAL TECHNOLOGY, BIOTECHNOLOGY							
143	Operating Materials	144	Maintenance/Service	145	Waste Removal, Recycling, Environmental Protection	146	Health and Safety at work, Fire Protection
147	Structural/Building-based Facilities	148	Power, Water, Waste Water	149	Biotechnology		

8. REFRIGERATION AND AIR-CONDITIONING TECHNOLOGY							
150	Refrigeration Plants	151	Ventilation, Air-Conditioning and Heating Technology				
9. CONVEYING, TRANSPORT AND STORAGE FACILITIES, LOGISTICS							
152	Internal Conveying and Transportation Equipment	153	External Transportation Equipment	154	Storage Facilities, Silo Plants, Tanks, Container groups	155	Transport and Logistics
10. INGREDIENTS, AUXILIARY MATERIALS							
156	Ingredients	157	Auxiliary Materials				
11. COMPONENTS, ASSEMBLIES, SURFACE TECHNOLOGY, ACCESSORIES							
158	Components, Assemblies	159	Surface Technology	160	Accessories		
12. OPERATING EQUIPMENT AND AUXILIARY DEVICES FOR THE PRODUCTION OF SPECIFIC PRODUCTS							
161	Operating Equipment	162	Auxiliary Devices				
13. SERVICE FIRMS, ORGANISATIONS, PUBLISHERS							
163	Service Firms	164	Organisations / Branch organisations	165	Publishing firms/ Trade press	166	Research and teachings
14. OTHER PRODUCTS AND/OR SERVICES (SPECIFY)							
* Please use this field in case you do not find your product in the items described previously *							
Please provide details of the Products and/or Services that you will exhibit at the Fair							
Please specify the product Brands that you will exhibit at the Fair							
Please specify the Countries of Origin of the products that you will exhibit at the Fair							
IV. POTENTIAL BUYERS							
In order to organize and promote a fair that increasingly meets the exhibitors' needs and to ensure that the appropriate buyers are at the fair, we kindly ask you to fill in the items below							
Indicate the purpose of your participation as an exhibitor							
<input type="checkbox"/> Gaining contracts and orders <input type="checkbox"/> Market overview <input type="checkbox"/> Launch of new products/services <input type="checkbox"/> Acquiring agents <input type="checkbox"/> Attracting new customers, maintaining customer relationships <input type="checkbox"/> Cultivation of markets images <input type="checkbox"/> Cooperation /granting licenses <input type="checkbox"/> Other objectives (please state):							
Potential National Buyers							
Please give further information on Potential National Buyers that you would like to contact (you may attach the list) as follows:							
Company	Economic activity	Contact/Position	Telephone	E-mail	Country / City		
Potential International Buyers							
Please give further information on the Potential International Buyers that you would like to contact (you may attach the list) as follows:							
Company	Economic activity	Contact/Position	Telephone	E-mail	City/Country		

Select the Size of the Company that you would like to contact

Microbusiness
 Small
 Medium
 Large
 Multinational

America <input type="checkbox"/> U.S.A <input type="checkbox"/> Canada <input type="checkbox"/> Mexico <input type="checkbox"/> Colombia <input type="checkbox"/> Brazil <input type="checkbox"/> Rest of Central America <input type="checkbox"/> Rest of South America	Europe <input type="checkbox"/> Western Europe <input type="checkbox"/> Northern Europe <input type="checkbox"/> Southern Europe <input type="checkbox"/> Russia <input type="checkbox"/> Turkey <input type="checkbox"/> Rest of Eastern Europe	Asia <input type="checkbox"/> China <input type="checkbox"/> Japan <input type="checkbox"/> Southeast Asia <input type="checkbox"/> India <input type="checkbox"/> Middle East	Africa <input type="checkbox"/> Southern <input type="checkbox"/> Western <input type="checkbox"/> Eastern <input type="checkbox"/> Northern	Oceania <input type="checkbox"/> Australia <input type="checkbox"/> New Zealand <input type="checkbox"/> Rest of Oceania
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Exhibitor delegates for International Negotiations and Business Matchmaking

ID Number	Full names	Position	Telephone	Cell phone	E-mail

V. METHOD OF PAYMENT

National Payment: 30% upon contract signature 30% Before February 28th 2019 40% Before September 19th 2019	Internacional Payments: 30% upon contract signature 70% Before September 7th, 2019
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National payments Beneficiario: Corporación de Ferias y Exposiciones SA Número de cuenta : 481800000764 Cuenta de Ahorros: Banco Davivienda Código de la Feria: 73-36	International payments Beneficiary: Corporación de Ferias y Exposiciones SA Beneficiary's account number 80100004343 Beneficiary Bank: Bancolombia Panamá S.A SWIFT Code: COLOPAPA Address: Calle 47 y Aquilino de la Guardia. Plaza Marbella Edificio Bancolombia Apartado .0816-03320 Panamá- República de Panamá (507) 2 63 69 55- 2 08 97 00 Tel: Citibank N.A, New York , USA Intermediary Bank: Citibank N.A, New York , USA Aba 021000089 Swift CITIUS33 Bancolombia Panama 's account number in Citibank N.Y: 36009162
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Terms and Conditions

- The subscriber guarantees and agrees that the products registered in the present Stand Booking, are the only products that will be exhibited in the hired area and are related to the theme of the fair or event.
- The subscriber declares that the information provided is truthful, complete, accurate, update-to-date and authorizes that this information is provided to the operators and those who use it, with commercial intentions: YES NO
- The subscriber states and warrants that the activities developed through his company have all permits and licenses required for execution.
- The subscriber agrees that in case of withdrawal or cancellation of this reservation, the amount delivered as an advance payment, without exceeding the 30% from the total value of the contract, shall be property of Corferias, without prejudice legal actions that may be held.
- This document provides executive merit for the parties involved.
- The subscriber agrees to the conditions of participation set forth by the organizers: YES NO

Type of Exhibitor <input type="checkbox"/> New <input type="checkbox"/> Former <input type="checkbox"/> Past, renewing	Exhibiting Company Legal Representative Signature
Years of Participation: _____	Full names: _____ ID: _____

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Sales Coordinator Signature	Report Date	Notes:
Full name: _____	Time: _____	_____