

# STAND BOOKING REQUEST



|      |                 |
|------|-----------------|
| DATE | CONTRACT NUMBER |
|------|-----------------|

Please fill out the following form with the required information and send it to [pm.andinapack@koelnmesse.co](mailto:pm.andinapack@koelnmesse.co) and/or to [feriaandinapack@corferias.com](mailto:feriaandinapack@corferias.com) or to Carrera 37 N° 24 - 67, Bogotá D.C. to the International Business Department of CORFERIAS.  
 This form must be duly completed and signed by a legal representative of the company and sent by e-mail together with a copy of an official document showing the company's tax identification number, together with a copy of the passport of the legal representative who has signed this document.

Relevant information given below will be included in the official catalogue of the trade fair, the identification of national and international buyers and pre-enrolment to the business matchmaking once the respective participation contract has been signed.

For the purpose of taking part in Andina Pack which will take place in 27 - 30 November, 2023 at Bogota, D.C. / Colombia and acting in the name of and representing the company, we hereby reserve our place, agreeing to the provisions contained in the Participation Regulations for this event and others set forth by the Fair Committee of Andina Pack.

## I. GENERAL INFORMATION ON THE EXHIBITOR

|  |                  |                    |         |                    |              |
|--|------------------|--------------------|---------|--------------------|--------------|
| Tax ID Number  | Company name     | Commercial acronym |         |                    |              |
| Address  | City             | ZIP-Code           | Country | Telephone<br>+ / / | Fax<br>+ / / |
| ISIC Code<br><small>International Standard Industrial Classification of All Economic Activities, Rev.4, (Applicable)</small> | Corporate e-mail |                    | Website |                    |              |

### Legal Representative and Directors information

|                             |                           |                 |                    |                     |        |
|-----------------------------|---------------------------|-----------------|--------------------|---------------------|--------|
| ID Number (Passport number) | Legal Representative Name | Position        | Telephone<br>+ / / | Cell phone<br>+ / / | E-mail |
| ID Number (Passport number) | Directors' Full Name      | Position        | Telephone          | Cell phone          | E-mail |
|                             |                           | General Manager | + / /              | + / /               |        |
|                             |                           | Sales Manager   | + / /              | + / /               |        |

### Contact person for the exhibition

|                             |            |          |                    |                     |        |
|-----------------------------|------------|----------|--------------------|---------------------|--------|
| ID Number (Passport number) | Full names | Position | Telephone<br>+ / / | Cell phone<br>+ / / | E-mail |
|                             |            |          | + / /              | + / /               |        |

Requires cornice installation (basic assembly) in the Stand  
 YES       NO

Commercial Name of the Company for publication in the **exhibitor's catalogue**

If you selected **YES**, write the *name of the company that you would like to appear on the **cornice of the stand***

### Stand construction

Please indicate your preference of stand construction (**tick only one**). Only applies to International Exhibitors.

- Basic Assembly (standard shell scheme included in the rental price)
- Premium standard shell schemes (price upon request)
- Individual stand construction with own stand constructor

### For this event we have booked the following exhibition areas

| Hall | Level / Floor | Stand | Unit rate | amount sqm (m²) | Sub Total | VAT (19%) | Total Rate |
|------|---------------|-------|-----------|-----------------|-----------|-----------|------------|
|      |               |       |           |                 |           |           |            |

Notes:

## II. CLASSIFICATION OF THE EXHIBITING COMPANY

Please identify the **Economic Activity** of your company

- |   |  |  |  |
|---|--|--|--|
| <input type="checkbox"/> AG Agricultural          | <input type="checkbox"/> CY Wholesale Marketer | <input type="checkbox"/> FB Manufacturer | <input type="checkbox"/> SS Social Services    |
| <input type="checkbox"/> AP Public Administration | <input type="checkbox"/> CN Retail Marketer    | <input type="checkbox"/> IM Importer     | <input type="checkbox"/> RE Representative     |
| <input type="checkbox"/> CA Consultant            | <input type="checkbox"/> DT Distributor        | <input type="checkbox"/> PC Livestock    | <input type="checkbox"/> Other (Specify) _____ |
| <input type="checkbox"/> CT Construction          | <input type="checkbox"/> EX Exporter           | <input type="checkbox"/> SR Services     |  |

Origin of the Company:

- |   |   |
|---|---|
| <input type="checkbox"/> National with Colombian Tax ID Number                        | <input type="checkbox"/> National Representation w/ Colombian Tax ID (Number) |
| <input type="checkbox"/> Multinational with Colombian Tax ID (Number)                 | <input type="checkbox"/> International with Foreign Tax ID (number)           |
| <input type="checkbox"/> Joint Participation w/Companies with Foreign Tax ID (Number) |   |

Size of the company

- Microbusiness (fewer than 10 employees)
- Small (11 to 50 employees)
- Medium (51 to 200 employees)
- Large (more than 200 employees)

Type of company

- |  |   |
|--|---|
| <input type="checkbox"/> PR Private                      | <input type="checkbox"/> OI International Body  |
| <input type="checkbox"/> EO Official Entity - Government | <input type="checkbox"/> EM Embassy             |
| <input type="checkbox"/> GA Guild - Association          | <input type="checkbox"/> CC Chamber of Commerce |

If your company belongs to a Guild - Association, please indicate which one.

Multinational

### III. PRODUCTS AND SERVICES

#### Main product segment/group

**Mandatory field.** Please mark the core product segment your company is mainly dealing with (**tick only one**). This information is required in order to allocate your company in the appropriate segment when categorizing the halls, catalogue and exhibitor search for Andina-Pack 2023.

- |   |  |  |
|---|--|--|
| <input type="checkbox"/> 1. Food and beverage processing                      | <input type="checkbox"/> 2. Processing for pharmaceuticals, cosmetics products and chemical industry | <input type="checkbox"/> 3. Packaging and wrapping technology    |
| <input type="checkbox"/> 4. Products and materials for packaging and wrapping | <input type="checkbox"/> 5. Convert, printing and labelling  | <input type="checkbox"/> 6. Intralogistics, handling and storage |
| <input type="checkbox"/> 7. Ingredients, additives and materials              | <input type="checkbox"/> 8. Food safety and innovation technologies                                  | <input type="checkbox"/> 9. Other products and/or services       |

Are you participating with an international delegation?

- yes  No

#### 1. FOOD AND BEVERAGE PROCESSING

##### Individual machines, plant parts and complete plants for the production and processing of

|    |   |    |                                 |    |                                   |    |  |
|----|---|----|---------------------------------|----|-----------------------------------|----|--|
| 1  | Basic food and ingredients product technology                         | 2  | Technology for bakery products  | 3  | Sweets and Snack Technology       | 4  | Pasta manufacturing technology   |
| 5  | Meat Processing Technology (Beef, Poultry and pork)                   | 6  | Fish Processing Technology      | 7  | Vegetable and Fruit Technology    | 8  | Delicatessen and Convenience Food Technology   |
| 9  | Technology for the dairy industry                                     | 10 | Technology for ice cream        | 11 | Beverage Technology               | 12 | Technology for fats and oils, sauces and dressings processing  |
| 13 | Technology for animal food  | 14 | Technology for coffee and tea   | 15 | Ready grain processing technology | 16 | Powdered Food Processing technology  |
| 17 | Technology for the processing of alcoholic beverages (beers, spirits) | 18 | Chocolate processing technology | 19 | Frozen food processing technology | 20 | Technology for the processing of non-alcoholic beverages (carbonated, isotonic and sports drinks, waters, juices, energy drinks) |
| 21 | Refinement Technology   |    |                                 |    |                                   |    |  |

#### 2. PROCESSING FOR PHARMACEUTICALS, COSMETICS PRODUCTS AND CHEMICAL INDUSTRY

##### Individual machines, plant parts and complete plants for the production and processing of:

|    |                                 |    |  |    |                       |    |                                  |
|----|---------------------------------|----|--|----|-----------------------|----|----------------------------------|
| 22 | Basic cosmetic technology       | 23 | Complementary and alternative medicine | 24 | Personal Care         | 25 | Hemp industry and CBD            |
| 26 | Pharmaceutical extruders        | 27 | Feeding equipment                      | 28 | Granulation equipment | 29 | Fillers                          |
| 30 | Mixing equipment                | 31 | Transport equipment                    | 32 | Metal detection       | 33 | Mills (size reduction equipment) |
| 34 | Pharmaceutical Drying equipment |    |  |    |                       |    |                                  |

#### 3. PACKAGING AND WRAPPING TECHNOLOGY

##### Production of containers, packaging, filling and sealing machines for:

|    |                                 |    |                     |    |                              |    |                               |
|----|---------------------------------|----|---------------------|----|------------------------------|----|-------------------------------|
| 35 | Injection moulding              | 36 | Blow moulding       | 37 | Thermoforming                | 38 | Metal containers              |
| 39 | Flexible packaging              | 40 | Extruded films      | 41 | Glass packaging              | 42 | Wood packaging material       |
| 43 | Shrink wrap for multi-packaging | 44 | Cardboard packaging | 45 | Protective packaging         | 46 | Vacuum-packed                 |
| 47 | Aerosol                         | 48 | Moulded pulp        | 49 | Re-sealable package          | 50 | Tubular bags                  |
| 51 | Blister packaging               | 52 | Skin Pack           | 53 | Other packaging technologies | 54 | Weighing and filling machines |
| 55 | Cleaning and tempering machines | 56 | Sorting machines    | 57 | Conditioning Machines        | 58 | Clipping machines             |
| 59 | Mixing Machines                 | 60 | Sealing Machines    | 61 | New types of packaging       | 62 | Stretch wrapping              |
| 63 | Strapping machines              | 64 | Additional services | 65 | Auxiliary machines           |    |                               |

#### 4. PRODUCTS AND MATERIALS FOR PACKAGING AND WRAPPING

##### Different types of materials, packages and containers

|    |  |    |                                |    |                         |    |                                   |
|----|--|----|--------------------------------|----|-------------------------|----|-----------------------------------|
| 66 | Paper & cardboard (Cellulose)            | 67 | Corrugated cardboard           | 68 | Packaging Polymers      | 69 | Closures, lids, corks, etc.       |
| 70 | Adhesives                                | 71 | Barrier Solutions              | 72 | Edible packaging        | 73 | Security Seals and Security Bands |
| 74 | Materials with less environmental impact | 75 | Materials to extend shelf life | 76 | Wrapping materials      | 77 | Smart packaging                   |
| 78 | Prepared food packaging                  | 79 | Different types of packaging   | 80 | Supplementary materials |    |                                   |

#### 5. CONVERT, PRINTING AND LABELING

##### Equipment, supplies and services for printing and labelling

|    |   |    |  |    |                           |    |  |
|----|---|----|--|----|---------------------------|----|--|
| 81 | Flexography, lithography and engraving      | 82 | Screen printing, hot stamping, heat transfer and pad printing. | 83 | Label materials           | 84 | Labelling equipment (dispensers, printers and applicators) |
| 85 | Digital printing press.                     | 86 | Short-run technologies   | 87 | New printing technologies | 88 | New ink technologies                                       |
| 89 | Pre-press technologies                      | 90 | Anti-counterfeiting technologies                               | 91 | Inks and coatings         | 92 | Design and CAD/CAM   |
| 93 | Batch and expiration date printing machines | 94 | Large / Wide format printing                                   |    |                           |    |  |

#### 6. INTRALOGISTICS, HANDLING AND STORAGE

##### Basic intralogistics, materials and handling equipment, and automation technology

|     |   |     |   |     |   |     |  |
|-----|---|-----|---|-----|---|-----|--|
| 95  | Storage facilities, silo plants, tanks              | 96  | Technical building equipment                          | 97  | Data acquisition and processing machines and equipment      | 98  | In-house mobilisation and transport equipment                    |
| 99  | Occupational health and safety, fire protection     | 100 | Energy, water, waste water                            | 101 | Cooling plants  | 102 | Cold storage technology  |
| 103 | Waste disposal, recycling, environmental protection | 104 | Management software for storage and inventory control | 105 | Ventilation, air conditioning and heating technology        | 106 | Transport equipment (conveyors, cranes, industrial trucks, etc.) |
| 107 | Positioning equipment                               | 108 | Load unit formation equipment                         | 109 | Identification and control equipment (barcodes, RFID, etc.) | 110 | Storage equipment  |
| 111 | Bulk handling equipment                             | 112 | Complete solutions                                    | 113 | Software design   | 114 | Components and parts   |
| 115 | Installation and commissioning                      | 116 | Consulting services                                   | 117 | Maintenance services  |     |  |

#### 7. INGREDIENTS, ADDITIVES AND MATERIALS

##### Ingredients, additives and preservatives used in food processing and pharmaceutical manufacturing

|     |                             |     |                                    |     |                     |     |                                     |
|-----|-----------------------------|-----|------------------------------------|-----|---------------------|-----|-------------------------------------|
| 118 | Preservatives and additives | 119 | Pigments and colouring ingredients | 120 | Auxiliary materials | 121 | Chemicals and reagents for analysis |
|-----|-----------------------------|-----|------------------------------------|-----|---------------------|-----|-------------------------------------|

|   |                                    |   |   |   |  |  |   |  |  |
|---|------------------------------------|---|---|---|--|--|---|--|--|
| 122   | Floor and ceiling covering systems | 123   | Enzymes                                   | 124                                     | Fragrances and Essences                                    | 125                                      | Raw materials for cosmetics and pharmaceuticals |  |  |
| 126   | Functional ingredients             | 127   | Flavours                                  |   |  |  |   |  |  |
| <b>8. FOOD SAFETY AND INNOVATION TECHNOLOGIES</b>   |                                    |   |   |   |  |  |   |  |  |
| Analytical services, laboratory, measurement technology, other equipment and hygiene  |                                    |   |   |   |  |  |   |  |  |
| 128   | Research and development           | 129   | Cleaning and Hygiene Equipment            | 130                                     | Start-Ups  | 131                                      | Industrial Laboratories                         |  |  |
| 132   | New technological approaches       | 133   | Analysis and laboratory equipment         | 134                                     | Biotechnology and bioanalytical equipment                  | 135                                      | Consulting and Learning                         |  |  |
| 136   | Sterilization Equipment            | 137   | Measurement and quality control equipment | 138                                     | Certifications, Consulting and learning                    | 139                                      | Specialized Software                            |  |  |
| <b>9. OTHER PRODUCTS AND/OR SERVICES (SPECIFY)</b>  |                                    |   |   |   |  |  |   |  |  |
| * Please use this field in case you do not find your product in the items described previously *  |                                    |   |   |   |  |  |   |  |  |
| Please provide details of the <b>Products and/or Services</b> that you will exhibit at the Trade Fair   |                                    |   |   |   |  |  |   |  |  |
| Please specify the product <b>Brands</b> that you will exhibit at the Trade Fair  |                                    |   |   |   |  |  |   |  |  |
| Please specify <b>the Countries of Origin</b> of the products that you will exhibit at the Trade Fair   |                                    |   |   |   |  |  |   |  |  |
| <b>IV. POTENTIAL BUYERS</b>   |                                    |   |   |   |  |  |   |  |  |
| In order to organize and promote a fair that increasingly meets the exhibitors' needs and to ensure that the appropriate buyers are at the fair, we kindly ask you to fill in the items below   |                                    |   |   |   |  |  |   |  |  |
| <b>Indicate the purpose of your participation as an exhibitor</b>   |                                    |   |   |   |  |  |   |  |  |
| <input type="checkbox"/> Gaining contracts and orders <input type="checkbox"/> Market overview <input type="checkbox"/> Launch of new products/services <input type="checkbox"/> Acquiring agents<br><input type="checkbox"/> Attracting new customers, maintaining customer relationships <input type="checkbox"/> Cultivation of markets images <input type="checkbox"/> Cooperation /granting licenses <input type="checkbox"/> Other objectives (please state): |                                    |   |   |   |  |  |   |  |  |
| <b>Potential National Buyers</b>  |                                    |   |   |   |  |  |   |  |  |
| Please give further information on <b>Potential National Buyers</b> that you would like to contact (you may attach a list) as follows:  |                                    |   |   |   |  |  |   |  |  |
| Company   | Economic activity                  | Contact/Position                                | Telephone                                 | E-mail                                  | Country / City   |  |   |  |  |
|   |                                    |   | + / /                                     |   |  |  |   |  |  |
|   |                                    |   | + / /                                     |   |  |  |   |  |  |
|   |                                    |   | + / /                                     |   |  |  |   |  |  |
| <b>Potential International Buyers</b>   |                                    |   |   |   |  |  |   |  |  |
| Please give further information on the <b>Potential International Buyers</b> that you would like to contact (you may attach a list) as follows:   |                                    |   |   |   |  |  |   |  |  |
| Company   | Economic activity                  | Contact/Position                                | Telephone                                 | E-mail                                  | City/Country   |  |   |  |  |
|   |                                    |   | + / /                                     |   |  |  |   |  |  |
|   |                                    |   | + / /                                     |   |  |  |   |  |  |
|   |                                    |   | + / /                                     |   |  |  |   |  |  |
| Select the Size of the Company that you would like to contact   |                                    |   |   |   |  |  |   |  |  |
| <input type="checkbox"/> Microbusiness <input type="checkbox"/> Small <input type="checkbox"/> Medium <input type="checkbox"/> Large <input type="checkbox"/> Multinational   |                                    |   |   |   |  |  |   |  |  |
| <b>America</b>  |                                    | <b>Europe</b>                                   |   | <b>Asia</b>                             |  | <b>Africa</b>                            |   | <b>Oceania</b>                           |  |
| <input type="checkbox"/> U.S.A  |                                    | <input type="checkbox"/> Western Europe         |   | <input type="checkbox"/> China          |  | <input type="checkbox"/> Southern Africa |   | <input type="checkbox"/> Australia       |  |
| <input type="checkbox"/> Canada   |                                    | <input type="checkbox"/> Northern Europe        |   | <input type="checkbox"/> Japan          |  | <input type="checkbox"/> Western         |   | <input type="checkbox"/> New Zealand     |  |
| <input type="checkbox"/> Mexico   |                                    | <input type="checkbox"/> Southern Europe        |   | <input type="checkbox"/> Southeast Asia |  | <input type="checkbox"/> Eastern         |   | <input type="checkbox"/> Rest of Oceania |  |
| <input type="checkbox"/> Colombia   |                                    | <input type="checkbox"/> Russia                 |   | <input type="checkbox"/> India          |  | <input type="checkbox"/> Northern        |   |  |  |
| <input type="checkbox"/> Brazil   |                                    | <input type="checkbox"/> Turkey                 |   | <input type="checkbox"/> Middle East    |  |  |   |  |  |
| <input type="checkbox"/> Rest of Central America  |                                    | <input type="checkbox"/> Rest of Eastern Europe |   |   |  |  |   |  |  |
| <input type="checkbox"/> Rest of South America  |                                    |   |   |   |  |  |   |  |  |
| <b>Exhibitor delegates for International Negotiations and Business Matchmaking</b>  |                                    |   |   |   |  |  |   |  |  |
| ID Number   | Full names                         | Position  | Telephone                                 | Cell phone                              | E-mail   |  |   |  |  |
|   |                                    |   | + / /                                     | + / /                                   |  |  |   |  |  |
|   |                                    |   | + / /                                     | + / /                                   |  |  |   |  |  |
| <b>V. METHOD OF PAYMENT</b>   |                                    |   |   |   |  |  |   |  |  |
| <b>National Payment:</b>  |                                    |   |   |   | <b>Internacional' Payments:</b>                            |  |   |  |  |
| 30% upon contract signature   |                                    |   |   |   | 30% upon contract signature                                |  |   |  |  |
| 30% Before September 30, 2023   |                                    |   |   |   | 70% one month before the Trade Fair                        |  |   |  |  |
| 40% Before October 11, 2023   |                                    |   |   |   |  |  |   |  |  |
| <b>National payments</b>  |                                    |   |   |   | <b>International payments</b>                              |  |   |  |  |
| Beneficiary: Corporación de Ferias y Exposiciones SA  |                                    |   |   |   | Beneficiary: Corporation de Ferias y Exposiciones SA       |  |   |  |  |
| Beneficiary's account number: 481800000764  |                                    |   |   |   | Beneficiary's account number: 80100004343                  |  |   |  |  |
| Beneficiary Bank: Banco Davivienda  |                                    |   |   |   | Beneficiary Bank: Bancolombia Panamá S.A                   |  |   |  |  |
| Fair Code: 73-36  |                                    |   |   |   | SWIFT Code: COLOPAPA                                       |  |   |  |  |
|   |                                    |   |   |   | Address: Calle 47 y Aquilino de la Guardia. Plaza Marbella |  |   |  |  |
|   |                                    |   |   |   | Edificio Bancolombia Apartado .0816-03320                  |  |   |  |  |
|   |                                    |   |   |   | Panamá- República de Panamá                                |  |   |  |  |
|   |                                    |   |   |   | (507) 2 63 69 55- 2 08 97 00                               |  |   |  |  |
|   |                                    |   |   |   | Tel: Citibank N.A, New York , USA                          |  |   |  |  |
|   |                                    |   |   |   | Aba 021000089  |  |   |  |  |
|   |                                    |   |   |   | Swift CITIUS33   |  |   |  |  |
| <b>Terms and Conditions</b>   |                                    |   |   |   |  |  |   |  |  |

1. The subscriber guarantees and agrees that the products registered in the present Stand Booking, are the only products that will be exhibited in the hired area and are related to the theme of the trade fair or event.
2. The subscriber declares that the information provided is truthful, complete, accurate, update-to-date and authorizes that this information is provided to the operators and those who use it, with commercial intentions:
3. The subscriber states and warrants that the activities developed through his company have all permits and licenses required.  YES  NO
4. The subscriber agrees that in case of withdrawal or cancellation of this reservation, the amount delivered as an advance payment, without exceeding the 30% from the total value of the contract, shall be property of Corferias', without prejudice legal actions that may be held.  YES  NO
5. This document provides executive merit for the parties involved.
6. I hereby permit the transfer of my personal data to Koelnmesse GmbH, as well as its responsible subsidiary abroad and its commercial agents, to send me information by e-mail about future similar trade fairs/events/platforms that are organized in Germany and abroad. A list of the subsidiaries and commercial agents of Koelnmesse GmbH, as well as further details about data protection, can be accessed at any time at [www.koelnmesse.com/data-protection-notice](http://www.koelnmesse.com/data-protection-notice). I can withdraw my consent at any time in the future (by sending an e-mail to [datenschutz@koelnmesse.de](mailto:datenschutz@koelnmesse.de)).
- By signing this document, it is understood that the subscriber agrees to transfer the data registered here that can be personal data, either his own or from third parties such as: employees and / or dependents, of whom you have the authorization to deliver their personal data within the framework of this Stand Booking Request.
7. The subscriber agrees to the conditions of participation set forth by the organizers.

I want and agree to be contacted to receive information of other opportunities around the world.

- Germany, Cologne, Anuga FoodTec
- Germany, Cologne, ProSweets Cologne
- India, Mumbai or New Delhi (alternating), ANUTECH – International FoodTec India
- India, Mumbai, IIDE – India International Dairy Expo
- Italy, Parma, Cibus Tec
- China, Shenzhen, ANUFOOD China FoodTec Zone

|  |   |        |
|--|---|--------|
| Type of Exhibitor<br><input type="checkbox"/> New <input type="checkbox"/> Former <input type="checkbox"/> Past, renewing<br>Years of Participation: _____ | Exhibiting Company Legal Representative Signature<br><br><br> |        |
| Full names: _____ ID: _____  |   |        |
| <b>FOR USE EXCLUSIVELY BY THE CORPORATION</b>  |   |        |
| Corferias' Sales Coordinator Name  | Report Date<br><br>Time:                                      | Notes: |